COMPASS

/ // / /

January 2023

Morris Market Insights

Table of Contents

JANUARY 2023

SUBM	ARKET	
20 B M	AKKEI	NAME

В	3
C	7
D	17
E	19
F	21
Н	23
K	27
L	29
Μ	31
Р	49
R	51
W	55

PAGE

Boonton

JANUARY 2023

UNDER CONTRACT

5 Total Properties



\$549K Median Price

25% Increase From Jan 2022

5% Increase From Jan 2022

18% Increase From Jan 2022

-17%

Properties

5

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

6% Increase From

\$577K

Average

Price

7%

Increase From Jan 2022

\$567K

Median

Price

Property Statistics

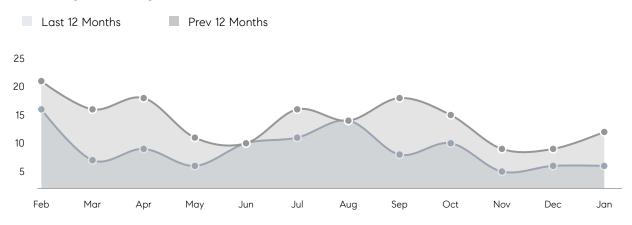
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$577,380	\$541,235	6.7%
	# OF CONTRACTS	5	4	25.0%
	NEW LISTINGS	5	7	-29%
Houses	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	101%	106%	
	AVERAGE SOLD PRICE	\$577,380	\$541,235	7%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	2	-50%

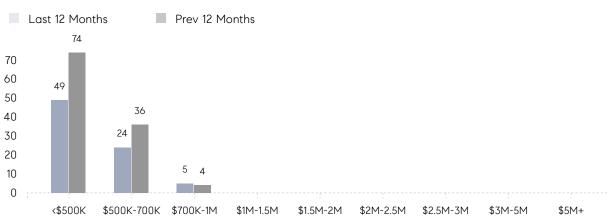
03

Boonton

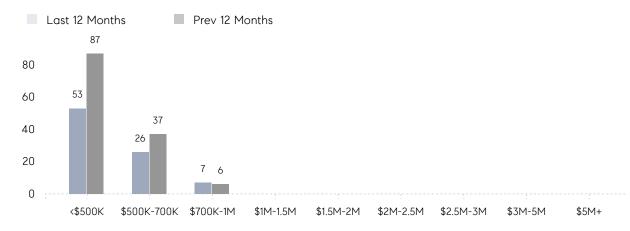
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Boonton Township

JANUARY 2023

UNDER CONTRACT

8 Total Properties



\$863K Median Price

700%

Increase From Jan 2022 83% (Increase From Jan 2022 J

65% Increase From Jan 2022 Properties

3

Total

UNITS SOLD

Change From Jan 2022 Price 32%

Increase From

Jan 2022

Average

\$573K

42%

Median

Price

Increase From Jan 2022

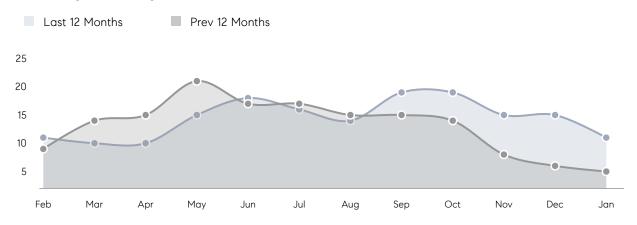
\$575K

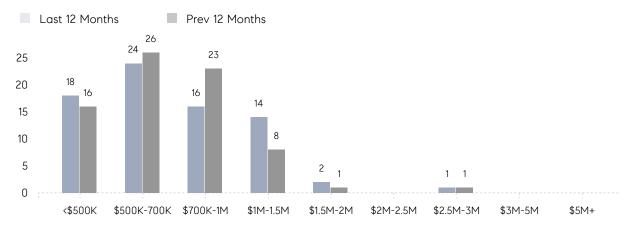
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	67	15	347%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$573,300	\$435,000	31.8%
	# OF CONTRACTS	8	1	700.0%
	NEW LISTINGS	4	1	300%
Houses	AVERAGE DOM	68	15	353%
	% OF ASKING PRICE	98%	104%	
	AVERAGE SOLD PRICE	\$572,450	\$435,000	32%
	# OF CONTRACTS	8	1	700%
	NEW LISTINGS	4	1	300%
Condo/Co-op/TH	AVERAGE DOM	66	-	-
	% OF ASKING PRICE	110%	-	
	AVERAGE SOLD PRICE	\$575,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Boonton Township

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Cedar Knolls

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

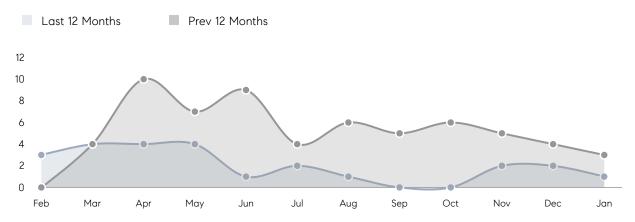
3	\$599K	\$498K	0	_	_
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-25%	-6%	-22%	0%	-	_
Decrease From Jan 2022	Decrease From Jan 2022	Decrease From Jan 2022	Change From Jan 2022	Change From Jan 2022	Change From Jan 2022

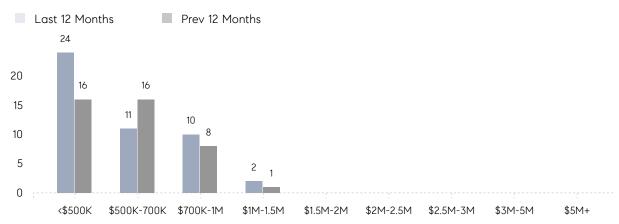
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$682,667	-
	# OF CONTRACTS	3	4	-25.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	-	14	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$682,667	-
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	3	-33%

Cedar Knolls

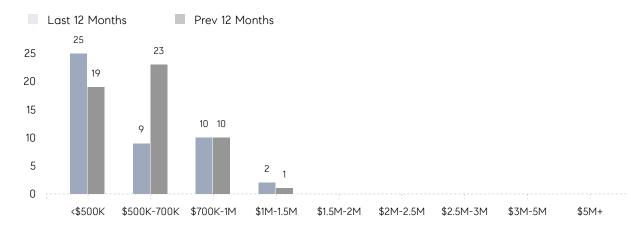
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Chatham Borough

JANUARY 2023

UNDER CONTRACT

3 Total Properties \$1.7M Average Price

-25% Decrease From Jan 2022

125% 170% Increase From Jan 2022

Increase From Jan 2022

\$1.6M

Median

Price

Properties 14%

8

Total

UNITS SOLD

Increase From Jan 2022

-5% Decrease From

Jan 2022

\$813K

Average

Price

Increase From Jan 2022

\$822K

Median

14%

Price

Property Statistics

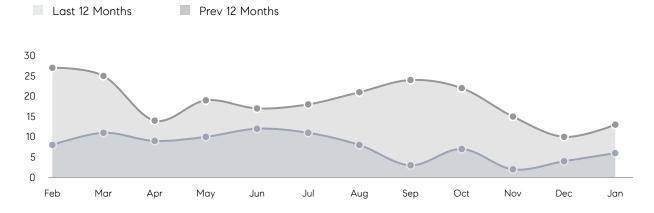
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	22	56	-61%
	% OF ASKING PRICE	98%	106%	
	AVERAGE SOLD PRICE	\$813,250	\$855,643	-5.0%
	# OF CONTRACTS	3	4	-25.0%
	NEW LISTINGS	5	9	-44%
Houses	AVERAGE DOM	22	63	-65%
	% OF ASKING PRICE	98%	105%	
	AVERAGE SOLD PRICE	\$813,250	\$863,083	-6%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	20	-
	% OF ASKING PRICE	-	114%	
	AVERAGE SOLD PRICE	-	\$811,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

Chatham Borough

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Chatham Township

JANUARY 2023

UNDER CONTRACT

12 Total Properties \$1.1M Average Price

\$932K Median Price

50% Increase From Jan 2022 39% Increase From Jan 2022 88% Increase From Jan 2022 Properties

10

Total

UNITS SOLD

Decrease From Increase From Jan 2022 Jan 2022

22%

\$1.3M

Average

Price

4% Increase From Jan 2022

\$995K

Median

Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	56	50	12%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$1,346,400	\$1,106,353	21.7%
	# OF CONTRACTS	12	8	50.0%
	NEW LISTINGS	17	14	21%
Houses	AVERAGE DOM	62	47	32%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$1,440,444	\$1,317,083	9%
	# OF CONTRACTS	7	5	40%
	NEW LISTINGS	11	8	38%
Condo/Co-op/TH	AVERAGE DOM	7	57	-88%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$500,000	\$600,600	-17%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	6	6	0%

Chatham Township

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Chester Borough

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

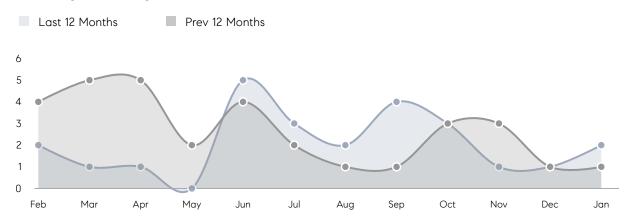
0	-	-	0	-	_
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	-	0%	_	_
Change From					
Jan 2022					

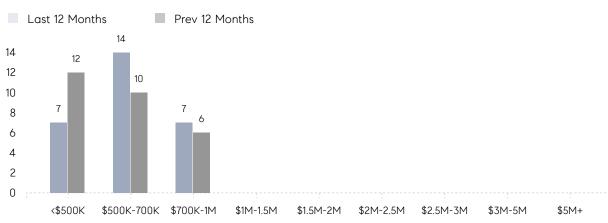
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0.0%
	NEW LISTINGS	2	1	100%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Chester Borough

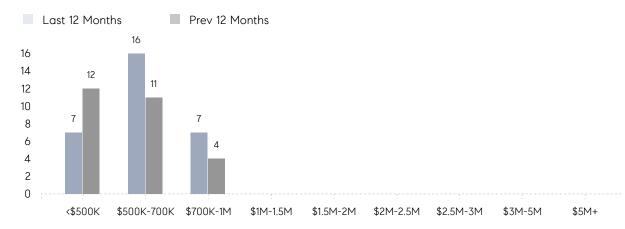
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Chester Township

JANUARY 2023

UNDER CONTRACT

12 Total Properties



-4%

Jan 2022

\$687K Median Price

500%

Increase From Jan 2022

-20% Decrease From Decrease From Jan 2022

17%

7

Total

Properties

Increase From Jan 2022

UNITS SOLD

-15%

Decrease From

Jan 2022

\$765K

Average

Price

-21% Decrease From Jan 2022

\$625K

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	57	36	58%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$765,857	\$895,917	-14.5%
	# OF CONTRACTS	12	2	500.0%
	NEW LISTINGS	15	5	200%
Houses	AVERAGE DOM	59	36	64%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$789,333	\$895,917	-12%
	# OF CONTRACTS	10	1	900%
	NEW LISTINGS	13	4	225%
Condo/Co-op/TH	AVERAGE DOM	47	-	-
	% OF ASKING PRICE	101%	-	
	AVERAGE SOLD PRICE	\$625,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%

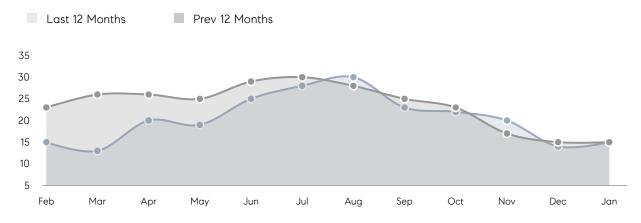
15

Compass New Jersey Monthly Market Insights

Chester Township

JANUARY 2023

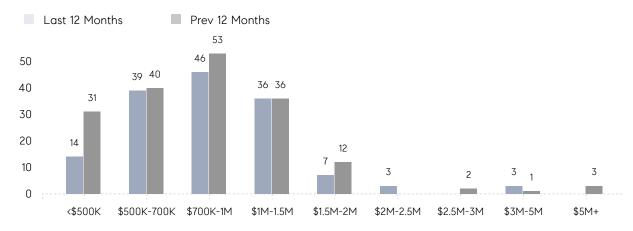
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Denville

JANUARY 2023

UNDER CONTRACT

15 Total Properties



\$595K Median Price

50% Increase From Jan 2022 5% Increase From Jan 2022 15% Increase From Jan 2022 -58%

10

Total

Properties

Decrease From Increase From Jan 2022 Jan 2022

UNITS SOLD

12%

\$601K

Average Price

> 33% Increase From Jan 2022

\$614K

Median

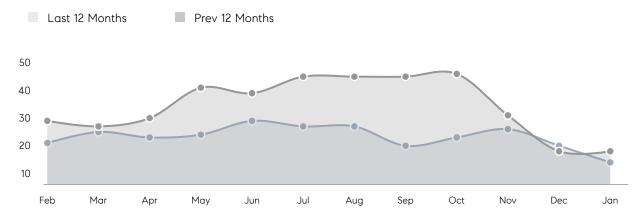
Price

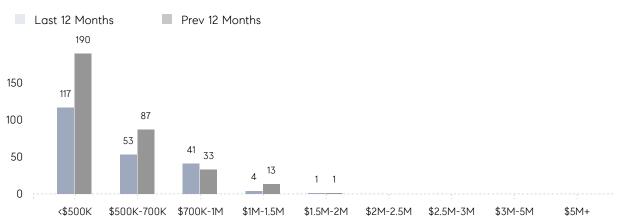
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	41	39	5%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$601,540	\$536,948	12.0%
	# OF CONTRACTS	15	10	50.0%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	44	49	-10%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$626,989	\$579,375	8%
	# OF CONTRACTS	11	9	22%
	NEW LISTINGS	7	12	-42%
Condo/Co-op/TH	AVERAGE DOM	6	19	-68%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$372,500	\$452,094	-18%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	5	1	400%

Denville

JANUARY 2023

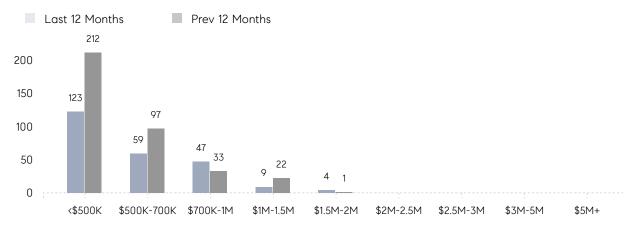
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

East Hanover

JANUARY 2023

UNDER CONTRACT

7 Total Properties



\$925K Median Price

133%

Increase From Jan 2022

48% 39% Increase From Jan 2022

Increase From Jan 2022

Properties -75%

2

Total

UNITS SOLD

Decrease From Jan 2022

-10% -11% Decrease From

\$547K

Average

Jan 2022

Price

Decrease From Jan 2022

\$547K

Median

Price

Property Statistics

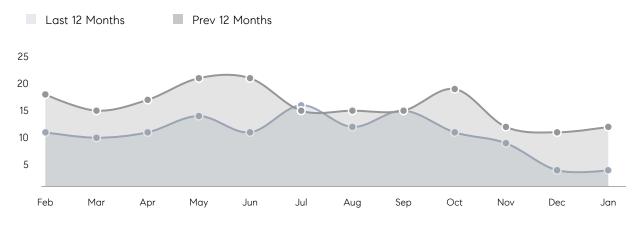
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	42	17	147%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$547,500	\$610,114	-10.3%
	# OF CONTRACTS	7	3	133.3%
	NEW LISTINGS	9	5	80%
Houses	AVERAGE DOM	42	15	180%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$547,500	\$731,167	-25%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	8	4	100%
Condo/Co-op/TH	AVERAGE DOM	-	25	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$246,956	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	1	0%

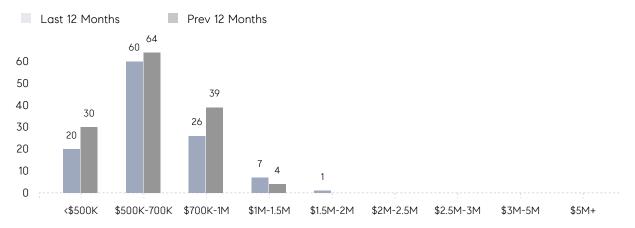
19

East Hanover

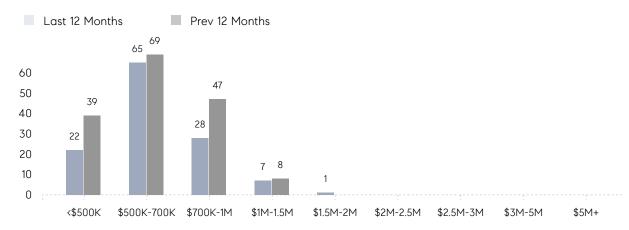
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Florham Park

JANUARY 2023

UNDER CONTRACT

6 Total



\$614K Median Price

0%

Properties

Change From Jan 2022 -51% Decrease From Jan 2022

-42% Decrease From Jan 2022 -22%

Properties

7

Total

UNITS SOLD

Decrease From Decrease Jan 2022 Jan 2022

-18% Decrease From

Average Price

\$980K \$906K

Median

Price

-26% Decrease From Jan 2022

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	48	47	2%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$980,506	\$1,198,778	-18.2%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	9	10	-10%
Houses	AVERAGE DOM	51	32	59%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$992,833	\$1,358,429	-27%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	4	6	-33%
Condo/Co-op/TH	AVERAGE DOM	28	98	-71%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$906,540	\$640,000	42%
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	5	4	25%

Compass New Jersey Monthly Market Insights

Florham Park

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Hanover

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

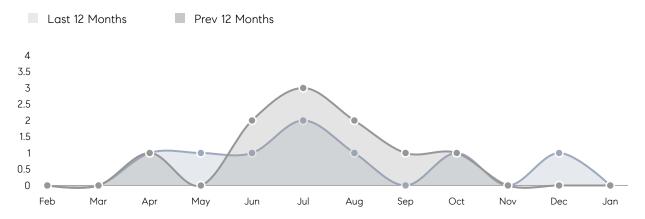
1	\$899K	\$899K	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	_	_	0%	-	_

		Jan 2023	Jan 2022	% Change	
Overall	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	1	0	0.0%	
	NEW LISTINGS	0	0	0%	
Houses	AVERAGE DOM	-	-	-	_
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	1	0	0%	
	NEW LISTINGS	0	0	0%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	0	0	0%	
	NEW LISTINGS	0	0	0%	

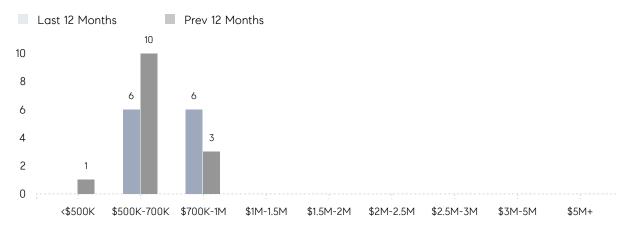
Hanover

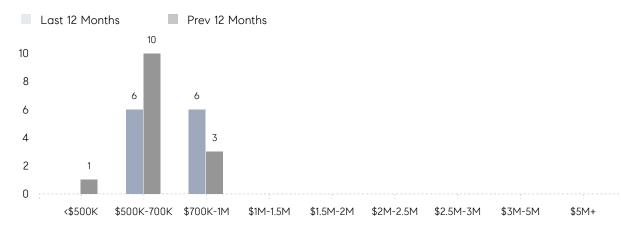
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Harding

JANUARY 2023

UNDER CONTRACT

2 Total Properties



\$770K Median Price

-33%

Jan 2022

-59% Decrease From Decrease From

Jan 2022

-59% Decrease From Jan 2022

Properties -44%

5

Total

UNITS SOLD

Decrease From Increase From Jan 2022 Jan 2022

67%

Average

Price

\$1.9M

34% Increase From

\$1.7M

Median

Price

Jan 2022

Property Statistics

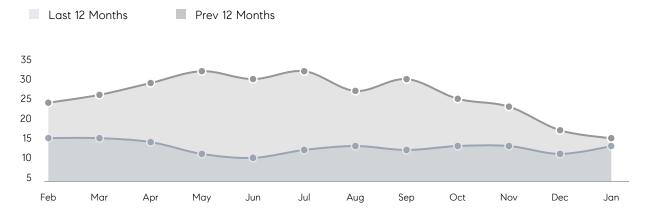
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	12	49	-76%
	% OF ASKING PRICE	105%	96%	
	AVERAGE SOLD PRICE	\$1,987,000	\$1,188,222	67.2%
	# OF CONTRACTS	2	3	-33.3%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	12	49	-76%
	% OF ASKING PRICE	107%	97%	
	AVERAGE SOLD PRICE	\$2,341,250	\$1,271,125	84%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	13	44	-70%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$570,000	\$525,000	9%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	0	0%

25

Harding

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Kinnelon

JANUARY 2023

UNDER CONTRACT

6 Total Properties \$857K Average Price

\$741K Median Price

2%

0% Change From Jan 2022 -8% Decrease From Jan 2022

Increase From Jan 2022 0%

Properties

UNITS SOLD

4

Total

Change From Change From Jan 2022 Jan 2022

-<mark>6%</mark> Decrease From Jan 2022

Median

Price

\$666K

\$704K

Average

Price

0%

Property Statistics

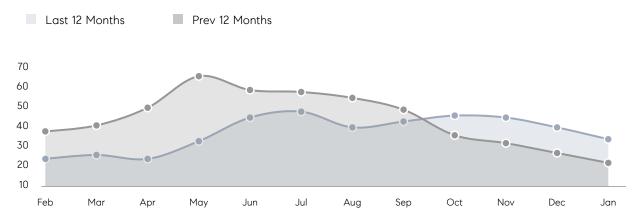
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	35	96	-64%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$704,625	\$707,250	-0.4%
	# OF CONTRACTS	6	6	0.0%
	NEW LISTINGS	3	4	-25%
Houses	AVERAGE DOM	35	96	-64%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$704,625	\$707,250	0%
	# OF CONTRACTS	6	6	0%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

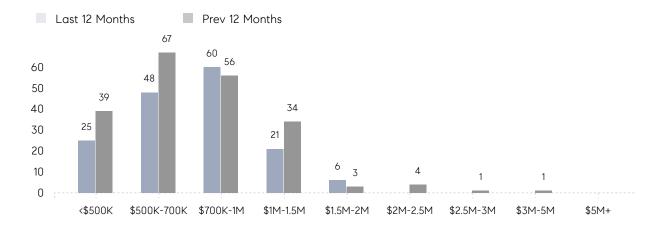
Compass New Jersey Monthly Market Insights

Kinnelon

JANUARY 2023

Monthly Inventory





Listings By Price Range

Contracts By Price Range



Compass New Jersey Market Report

Long Hill

JANUARY 2023

Jan 2022

UNDER CONTRACT

UNITS SOLD

Jan 2022

Jan 2022

Jan 2022

\$742K \$750K \$540K \$525K 5 7 Median Median Total Average Total Average Price Properties Price Price Properties Price -22% -17% 18% -29% -22% 25% Decrease From Decrease From Increase From Decrease From Decrease From Increase From

Property Statistics

Jan 2022

Jan 2022

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	53	32	66%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$742,143	\$627,333	18.3%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	5	8	-37%
Houses	AVERAGE DOM	53	27	96%
	% OF ASKING PRICE	102%	104%	
	AVERAGE SOLD PRICE	\$742,143	\$663,375	12%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	-	74	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$339,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	1	0%

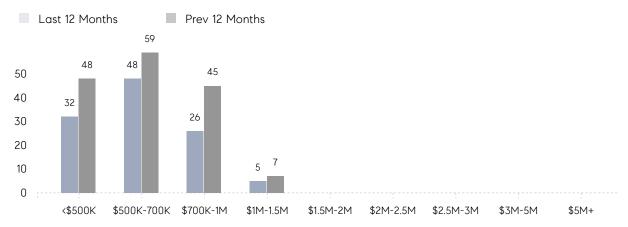
29

Long Hill

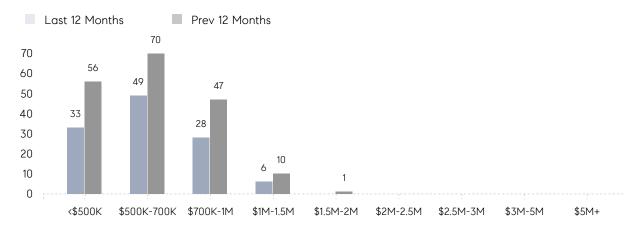
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Madison

JANUARY 2023

UNDER CONTRACT

5 Total Properties \$1.3M Average Price

\$1.1M Median Price

-62%

Decrease From Jan 2022 44% Increase From Jan 2022 58% Increase From Jan 2022 -90% Decrease From

UNITS SOLD

1

Total

Properties

Decrease From Decrease Jan 2022 Jan 2022

-55% -40% Decrease From Decrease F

\$400K \$400K

Average Price Median

Price

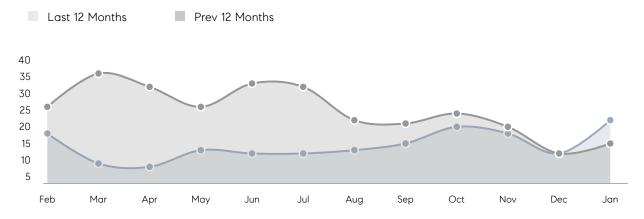
Decrease From Jan 2022

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	15	24	-37%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$400,000	\$896,090	-55.4%
	# OF CONTRACTS	5	13	-61.5%
	NEW LISTINGS	15	18	-17%
Houses	AVERAGE DOM	-	25	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$928,767	-
	# OF CONTRACTS	5	11	-55%
	NEW LISTINGS	11	13	-15%
Condo/Co-op/TH	AVERAGE DOM	15	16	-6%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$400,000	\$602,000	-34%
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	4	5	-20%

Madison

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Mendham Borough

JANUARY 2023

UNDER CONTRACT

4 Total Properties



\$549K Median Price

-29%

-20%

Decrease From Jan 2022

-30% Decrease From Jan 2022

Decrease From Jan 2022 -60% Decrease From

UNITS SOLD

2

Total

Properties

Decrease From Increase From Jan 2022 Jan 2022

Price 72%

\$1.0M

Average

54% Increase From

\$1.0M

Median

Price

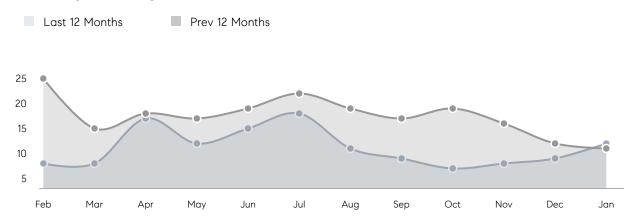
Jan 2022

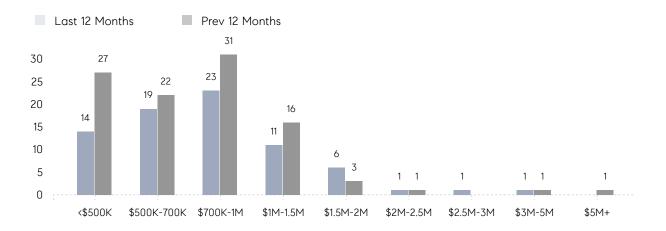
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	24	38	-37%
	% OF ASKING PRICE	98%	103%	
	AVERAGE SOLD PRICE	\$1,080,000	\$626,400	72.4%
	# OF CONTRACTS	4	5	-20.0%
	NEW LISTINGS	8	5	60%
Houses	AVERAGE DOM	24	37	-35%
	% OF ASKING PRICE	98%	104%	
	AVERAGE SOLD PRICE	\$1,080,000	\$608,000	78%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	6	4	50%
Condo/Co-op/TH	AVERAGE DOM	-	41	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$700,000	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	2	1	100%

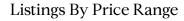
Mendham Borough

JANUARY 2023

Monthly Inventory







Contracts By Price Range



Mendham Township

JANUARY 2023

UNDER CONTRACT

5 Total Properties \$1.0M Average Price

\$849K Median Price

-29%

Decrease From Decrease From Jan 2022

-12% -13% Jan 2022

Decrease From Jan 2022

-42%

Properties

UNITS SOLD

7

Total

Decrease From Jan 2022 Jan 2022

22% Increase From Decrease From

\$1.2M

Median

Price

\$1.2M

Average

-16%

Price

Jan 2022

Property Statistics

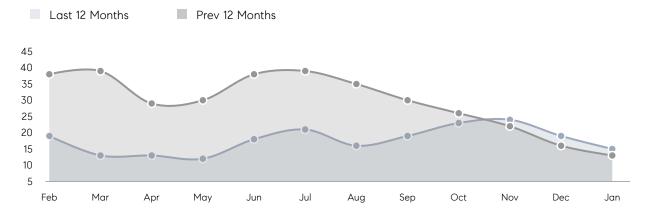
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	45	35	29%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$1,230,286	\$1,462,000	-15.8%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	3	5	-40%
Houses	AVERAGE DOM	45	35	29%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$1,230,286	\$1,462,000	-16%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	3	5	-40%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

35

Mendham Township

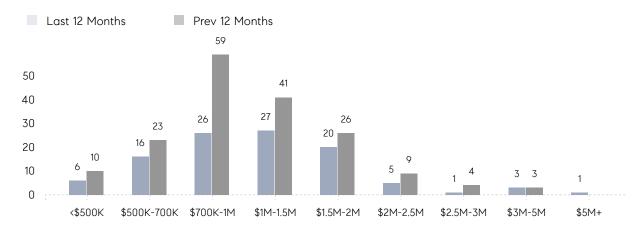
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Montville

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

9	\$657K	\$549K	8	\$717K	\$725K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-55%	-1%	-8%	-50%	5%	7%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Increase From
Jan 2022					

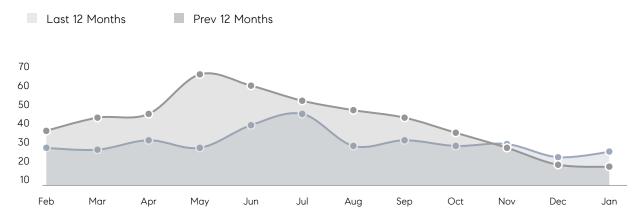
Property Statistics

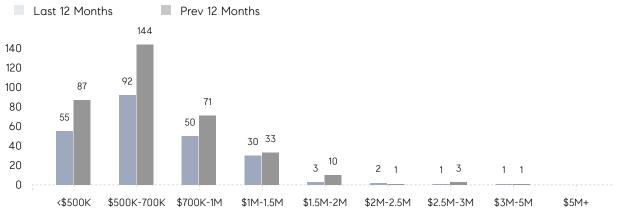
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	23	27	-15%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$717,875	\$685,188	4.8%
	# OF CONTRACTS	9	20	-55.0%
	NEW LISTINGS	13	21	-38%
Houses	AVERAGE DOM	27	30	-10%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$858,000	\$724,846	18%
	# OF CONTRACTS	6	13	-54%
	NEW LISTINGS	9	13	-31%
Condo/Co-op/TH	AVERAGE DOM	17	12	42%
	% OF ASKING PRICE	103%	107%	
	AVERAGE SOLD PRICE	\$484,333	\$513,333	-6%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	4	8	-50%

Montville

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Last 12 Months Prev 12 Months 169 160 140 120 103 94 88 100 80 55 53 60 38 41 40 11 10 20 5 4 3 1 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

Listings By Price Range

Morris Plains

JANUARY 2023

UNDER CONTRACT

6 Total Properties

\$642K \$609K Average Price

Median Price

200%

Increase From Jan 2022

14% Increase From Jan 2022

20% Increase From Jan 2022

0% Change From

Properties

UNITS SOLD

3

Total

Increase From Jan 2022 Jan 2022

26% Increase From Jan 2022

Median

Price

\$615K

\$598K

Average

22%

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	24	66	-64%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$598,663	\$491,667	21.8%
	# OF CONTRACTS	6	2	200.0%
_	NEW LISTINGS	17	13	31%
Houses	AVERAGE DOM	48	72	-33%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$615,000	\$595,000	3%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	4	7	-43%
Condo/Co-op/TH	AVERAGE DOM	13	55	-76%
	% OF ASKING PRICE	104%	95%	
	AVERAGE SOLD PRICE	\$590,495	\$285,000	107%
	# OF CONTRACTS	5	0	0%
	NEW LISTINGS	13	6	117%

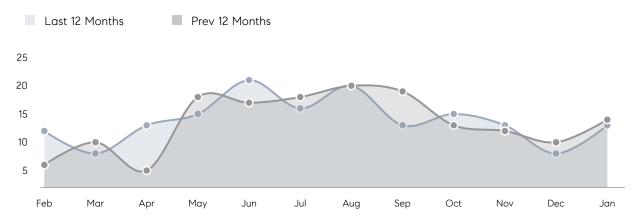
Compass New Jersey Monthly Market Insights

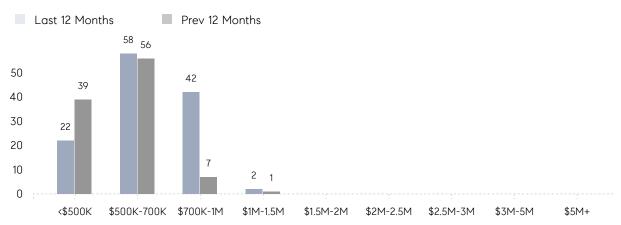
39

Morris Plains

JANUARY 2023

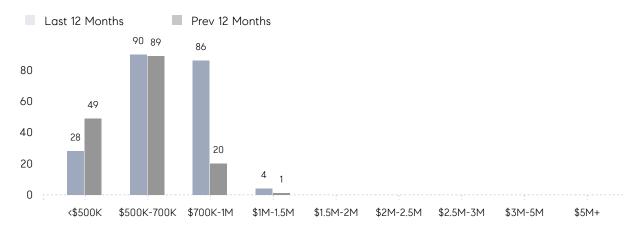
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Morris Township

JANUARY 2023

UNDER CONTRACT

10 Total Properties



\$704K Median Price

-62% Decrease From

Jan 2022

23% Increase From Jan 2022

17% Increase From Jan 2022

Properties -64%

12

Total

UNITS SOLD

Decrease From Increase From Jan 2022

41%

Jan 2022

\$947K

Average

Price

11% Increase From Jan 2022

\$735K

Median

Price

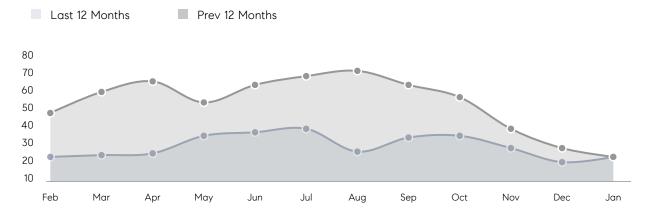
Property Statistics

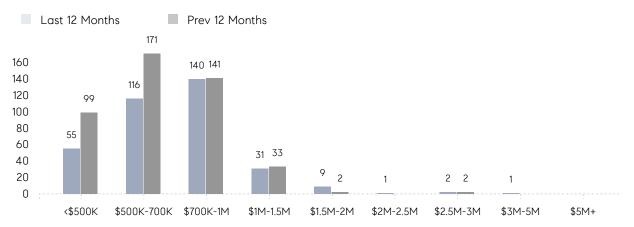
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	32	34	-6%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$947,000	\$673,876	40.5%
	# OF CONTRACTS	10	26	-61.5%
	NEW LISTINGS	15	24	-37%
Houses	AVERAGE DOM	33	40	-17%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$1,007,900	\$675,126	49%
	# OF CONTRACTS	5	18	-72%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	24	21	14%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$642,500	\$671,002	-4%
	# OF CONTRACTS	5	8	-37%
	NEW LISTINGS	8	10	-20%

Morris Township

JANUARY 2023

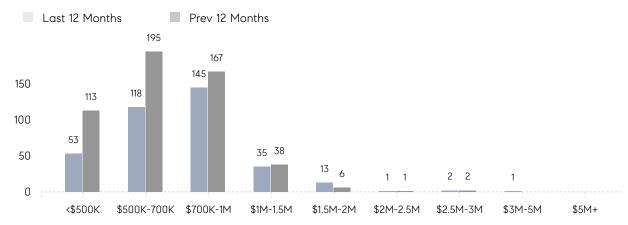
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Morristown

JANUARY 2023

UNDER CONTRACT

8 Total \$594K Average Price

\$549K Median Price

-56%

Properties

Decrease From Jan 2022

16% Increase From Jan 2022

29% Increase From Jan 2022

-36% Decrease From

UNITS SOLD

7

Total

Properties

Jan 2022 Jan 2022

-36% Decrease From Decrease From Jan 2022

Median

Price

\$546K \$462K

Average Price

-30%

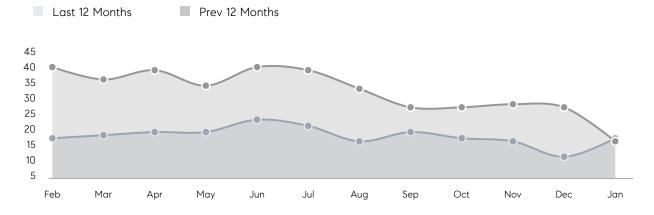
Property Statistics

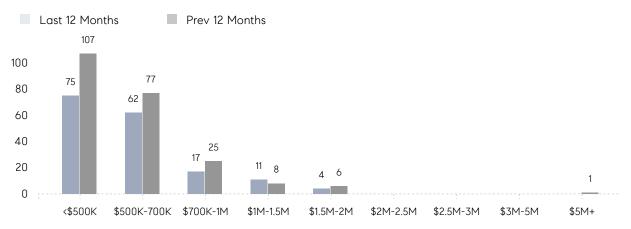
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	43	39	10%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$546,429	\$782,000	-30.1%
	# OF CONTRACTS	8	18	-55.6%
	NEW LISTINGS	15	12	25%
Houses	AVERAGE DOM	45	39	15%
	% OF ASKING PRICE	99%	98%	
	AVERAGE SOLD PRICE	\$554,500	\$946,000	-41%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	3	1	200%
Condo/Co-op/TH	AVERAGE DOM	42	39	8%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$535,667	\$645,333	-17%
	# OF CONTRACTS	4	15	-73%
	NEW LISTINGS	12	11	9%

Morristown

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Mount Arlington

JANUARY 2023

UNDER CONTRACT

7 Total Properties



\$389K Median Price

40% Increase From Jan 2022 20% 1 Increase From In Jan 2022 Ja

16% Increase From Jan 2022 -71%

Properties

2

Total

UNITS SOLD

Decrease From Increase F Jan 2022 Jan 2022

54% 44%

\$520K

Average

Price

Increase From Jan 2022

\$520K

Median

Price

Property Statistics

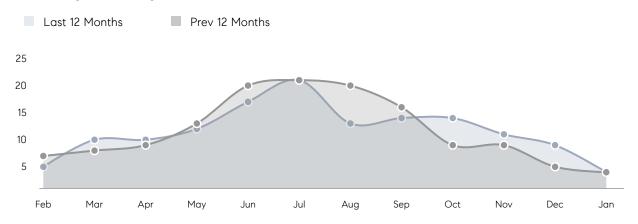
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	120	36	233%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$520,450	\$338,071	53.9%
	# OF CONTRACTS	7	5	40.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	166	36	361%
	% OF ASKING PRICE	91%	96%	
	AVERAGE SOLD PRICE	\$635,000	\$375,500	69%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	1	1	0%
Condo/Co-op/TH	AVERAGE DOM	74	36	106%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$405,900	\$323,100	26%
	# OF CONTRACTS	5	3	67%
	NEW LISTINGS	1	3	-67%

45

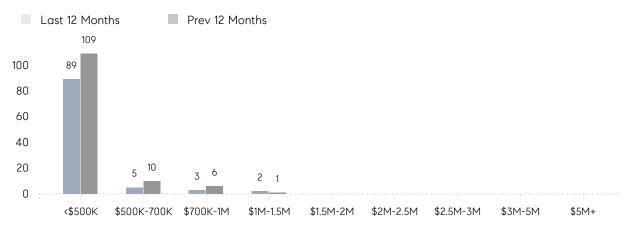
Mount Arlington

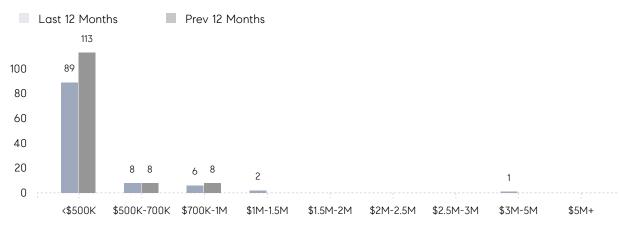
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Listings By Price Range

Compass New Jersey Market Report

Mountain Lakes

JANUARY 2023

UNDER CONTRACT

6 Total



\$719K Median Price

50%

Jan 2022

Properties

-16% Increase From Decrease From Jan 2022

-35% Decrease From Jan 2022

400%

Properties

5

Total

Increase From Jan 2022

UNITS SOLD

-23%

Average

Jan 2022

Price

-49% Decrease From

Median

Price

\$902K \$600K

Decrease From Jan 2022

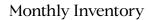
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	91	29	214%
	% OF ASKING PRICE	80%	104%	
	AVERAGE SOLD PRICE	\$902,100	\$1,176,000	-23.3%
	# OF CONTRACTS	6	4	50.0%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	105	29	262%
	% OF ASKING PRICE	88%	104%	
	AVERAGE SOLD PRICE	\$1,046,250	\$1,176,000	-11%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	2	-50%
Condo/Co-op/TH	AVERAGE DOM	36	-	-
	% OF ASKING PRICE	47%	-	
	AVERAGE SOLD PRICE	\$325,500	-	-
	# OF CONTRACTS	4	0	0%
	NEW LISTINGS	2	0	0%

47

Mountain Lakes

JANUARY 2023







Contracts By Price Range

Listings By Price Range



Parsippany

JANUARY 2023

UNDER CONTRACT

14 Total Properties



\$580K Median Price

-48% Decrease From Jan 2022

17% Increase From Jan 2022 12% Increase From Jan 2022 -32%

Properties

21

Total

UNITS SOLD

Decrease From Decrease Jan 2022 Jan 2022

-2% 0% Decrease From Chance

\$481K

Average Price

> Change From Jan 2022

\$515K

Median

Price

Property Statistics

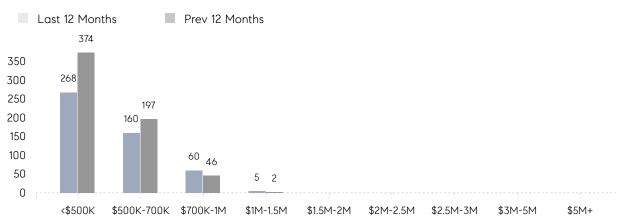
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	44	33	33%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$481,143	\$490,203	-1.8%
	# OF CONTRACTS	14	27	-48.1%
	NEW LISTINGS	24	28	-14%
Houses	AVERAGE DOM	53	38	39%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$521,633	\$568,840	-8%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	17	13	31%
Condo/Co-op/TH	AVERAGE DOM	20	24	-17%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$379,917	\$325,064	17%
	# OF CONTRACTS	4	11	-64%
	NEW LISTINGS	7	15	-53%

Parsippany

JANUARY 2023

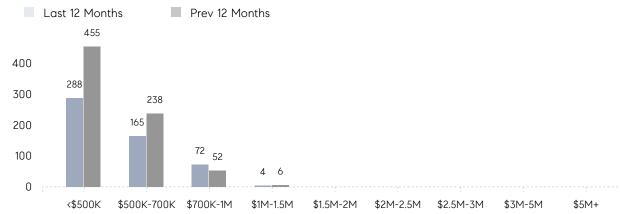
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Randolph

JANUARY 2023

UNDER CONTRACT

7 Total Properties



\$727K Median Price

-53% Decrease From

Jan 2022

7% Increase From Jan 2022

33% Increase From Jan 2022

-39%

17

Total

Properties

Decrease From Jan 2022 Jan 2022

UNITS SOLD

18% Increase From

\$695K

Average

19%

Price

Increase From Jan 2022

\$657K

Median

Price

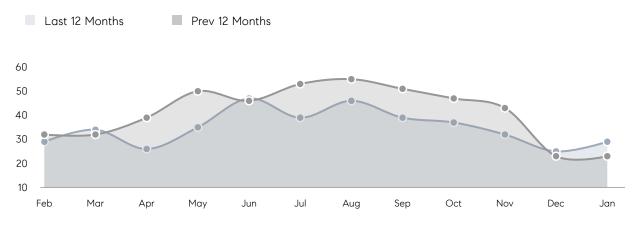
Property Statistics

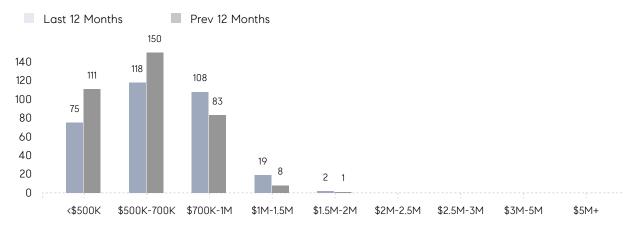
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	34	43	-21%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$695,859	\$586,732	18.6%
	# OF CONTRACTS	7	15	-53.3%
	NEW LISTINGS	16	17	-6%
Houses	AVERAGE DOM	34	44	-23%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$719,174	\$597,827	20%
	# OF CONTRACTS	7	14	-50%
	NEW LISTINGS	15	17	-12%
Condo/Co-op/TH	AVERAGE DOM	34	34	0%
	% OF ASKING PRICE	101%	95%	
	AVERAGE SOLD PRICE	\$521,000	\$442,500	18%
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	0	0%

Randolph

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Rockaway

JANUARY 2023

UNDER CONTRACT

24 Total

Properties

\$429K Average Price

\$412K Median Price

26% Increase From

Jan 2022

-3% Decrease From Jan 2022

3% Increase From Jan 2022

-39%

Properties

Decrease From Jan 2022 Jan 2022

-2% Decrease From Decrease From Jan 2022

\$420K

Median

Price

\$399K

Average Price

-18%

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	42	36	17%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$399,826	\$489,639	-18.3%
	# OF CONTRACTS	24	19	26.3%
	NEW LISTINGS	26	20	30%
Houses	AVERAGE DOM	49	40	23%
	% OF ASKING PRICE	101%	102%	
	AVERAGE SOLD PRICE	\$458,000	\$516,072	-11%
	# OF CONTRACTS	16	15	7%
	NEW LISTINGS	17	14	21%
Condo/Co-op/TH	AVERAGE DOM	34	19	79%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$335,189	\$379,500	-12%
	# OF CONTRACTS	8	4	100%
	NEW LISTINGS	9	6	50%

UNITS SOLD

19

Total

Compass New Jersey Monthly Market Insights

Rockaway

JANUARY 2023

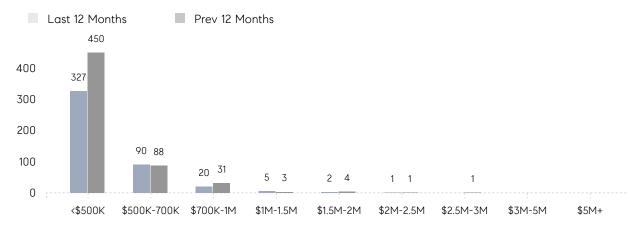
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Whippany

JANUARY 2023

UNDER CONTRACT

4 Total Properties

\$662K \$643K Median Average Price Price

-50%

Decrease From Jan 2022

37% Increase From Jan 2022

47% Increase From Jan 2022

-70%

Decrease From Jan 2022

UNITS SOLD

3

Total

Properties

Increase From Increase From Jan 2022

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	60	39	54%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$561,667	\$438,800	28.0%
	# OF CONTRACTS	4	8	-50.0%
	NEW LISTINGS	5	11	-55%
Houses	AVERAGE DOM	81	42	93%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$587,500	\$534,750	10%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	3	7	-57%
Condo/Co-op/TH	AVERAGE DOM	17	37	-54%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$510,000	\$374,833	36%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	2	4	-50%

55

\$530K

\$561K

Average

28%

Jan 2022

Price

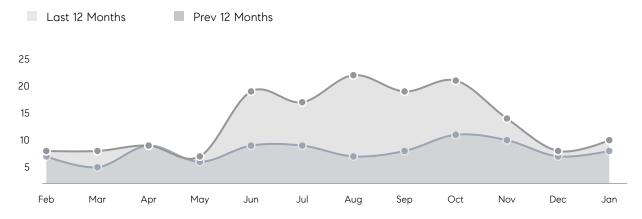
Median Price

32%

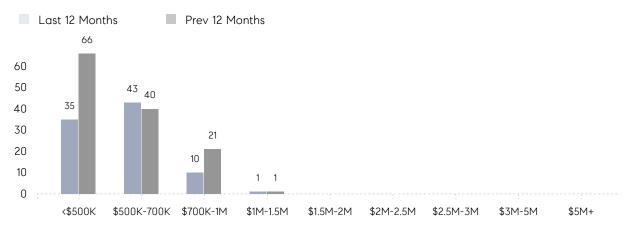
Whippany

JANUARY 2023

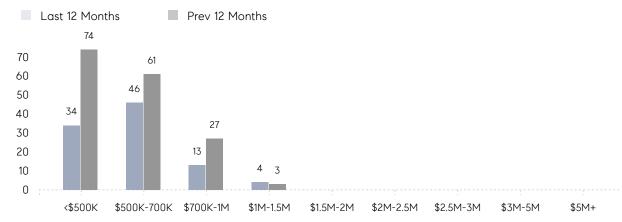
Monthly Inventory



Contracts By Price Range



Listings By Price Range



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Boonton

JANUARY 2023



Average Sales Price

\$567K

Median Sales Price

101%

Average % Of Asking Price -17%

Decrease In Sales From Jan 2022

25%

Increase In Contracts From Jan 2022

-36%

Decrease In Days On Market From Jan 2022 COMPASS

Boonton Township

JANUARY 2023



Average Sales Price

\$575K

Median Sales Price

102%

Average % Of Asking Price 0%

Change In Sales From Jan 2022

700%

Increase In Contracts From Jan 2022

347%

Increase In Days On Market From Jan 2022 COMPASS

Cedar Knolls

JANUARY 2023

Average Sales Price

-

Median Sales Price 0%

Change In Sales From Jan 2022

-25%

Decrease In Contracts From Jan 2022

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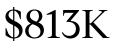
Average % Of Asking Price Change In Days On Market From Jan 2022

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Chatham Borough

JANUARY 2023



Average Sales Price

\$822K

Median Sales Price

98%

Average % Of Asking Price 14%

Increase In Sales From Jan 2022

-25%

Decrease In Contracts From Jan 2022

-61%

Decrease In Days On Market From Jan 2022 COMPASS

Chatham Township

JANUARY 2023



Average Sales Price

\$995K

Median Sales Price

101%

Average % Of Asking Price -41%

Decrease In Sales From Jan 2022

50%

Increase In Contracts From Jan 2022

12%

Increase In Days On Market From Jan 2022 COMPASS

Chester Borough

JANUARY 2023

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Average Sales Price

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Median Sales Price 0%

Change In Sales From Jan 2022

0%

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Change In Contracts From Jan 2022

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Average % Of Asking Price Change In Days On Market From Jan 2022 COMPASS

Chester Township

JANUARY 2023



Average Sales Price

\$625K

Median Sales Price

100%

Average % Of Asking Price 17%

Increase In Sales From Jan 2022

500%

Increase In Contracts From Jan 2022

58%

Increase In Days On Market From Jan 2022 COMPASS

Denville

JANUARY 2023



Average Sales Price

\$614K

Median Sales Price

101%

Average % Of Asking Price -58%

Decrease In Sales From Jan 2022

50%

Increase In Contracts From Jan 2022

5%

Increase In Days On Market From Jan 2022 COMPASS

East Hanover

JANUARY 2023



Average Sales Price

\$547K

Median Sales Price

100%

Average % Of Asking Price -75%

Decrease In Sales From Jan 2022

133%

Increase In Contracts From Jan 2022

147%

Increase In Days On Market From Jan 2022 COMPASS

Florham Park

JANUARY 2023



Average Sales Price

\$906K

Median Sales Price

102%

Average % Of Asking Price -22%

Decrease In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

2%

Increase In Days On Market From Jan 2022 COMPASS

Hanover

JANUARY 2023

Average Sales Price

—

Median Sales Price 0%

Change In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

_

Average % Of Asking Price Change In Days On Market From Jan 2022 COMPASS

Harding

JANUARY 2023

\$1.9M

Average Sales Price

\$1.7M

Median Sales Price

105%

Average % Of Asking Price

-44%

Decrease In Sales From Jan 2022

-33%

Decrease In Contracts From Jan 2022

-76%

Decrease In Days On Market From Jan 2022 COMPASS

Kinnelon

JANUARY 2023



Average Sales Price

\$666K

Median Sales Price

99%

Average % Of Asking Price 0%

Change In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

-64%

Decrease In Days On Market From Jan 2022 COMPASS

Long Hill

JANUARY 2023



Average Sales Price

\$750K

Median Sales Price

102%

Average % Of Asking Price -22%

Decrease In Sales From Jan 2022

-29%

Decrease In Contracts From Jan 2022

66%

Increase In Days On Market From Jan 2022 COMPASS



JANUARY 2023

\$400K

Average Sales Price

\$400K

Median Sales Price



Average % Of Asking Price -90%

Decrease In Sales From Jan 2022

-62%

Decrease In Contracts From Jan 2022

-37%

Decrease In Days On Market From Jan 2022 COMPASS

Mendham Borough

JANUARY 2023

\$1.0M

Average Sales Price

\$1.0M

Median Sales Price

98%

Average % Of Asking Price -60%

Decrease In Sales From Jan 2022

-20%

Decrease In Contracts From Jan 2022

-37%

Decrease In Days On Market From Jan 2022 COMPASS

Mendham Township

JANUARY 2023

\$1.2M

Average Sales Price

\$1.2M

Median Sales Price

98%

Average % Of Asking Price

-42%

Decrease In Sales From Jan 2022

-29%

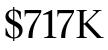
Decrease In Contracts From Jan 2022

29%

Increase In Days On Market From Jan 2022 COMPASS

Montville

JANUARY 2023



Average Sales Price

\$725K

Median Sales Price

102%

Average % Of Asking Price -50%

Decrease In Sales From Jan 2022

-55%

Decrease In Contracts From Jan 2022

-15%

Decrease In Days On Market From Jan 2022 COMPASS

Morris Plains

JANUARY 2023



Average Sales Price

\$615K

Median Sales Price

102%

Average % Of Asking Price 0%

Change In Sales From Jan 2022

200%

Increase In Contracts From Jan 2022

-64%

Decrease In Days On Market From Jan 2022 COMPASS

Morris Township

JANUARY 2023

\$947K

Average Sales Price

\$735K

Median Sales Price

100%

Average % Of Asking Price

-64%

Decrease In Sales From Jan 2022

-62%

Decrease In Contracts From Jan 2022

-6%

Decrease In Days On Market From Jan 2022 COMPASS

Morristown

JANUARY 2023



Average Sales Price



Median Sales Price

98%

Average % Of Asking Price -36%

Decrease In Sales From Jan 2022

-56%

Decrease In Contracts From Jan 2022

10%

Increase In Days On Market From Jan 2022 COMPASS

Mount Arlington

JANUARY 2023



Average Sales Price

\$520K

Median Sales Price

95%

Average % Of Asking Price -71%

Decrease In Sales From Jan 2022

40%

Increase In Contracts From Jan 2022

233%

Increase In Days On Market From Jan 2022 COMPASS

Mountain Lakes

JANUARY 2023



Average Sales Price

\$600K

Median Sales Price

80%

Average % Of Asking Price 400%

Increase In Sales From Jan 2022

50%

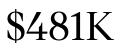
Increase In Contracts From Jan 2022

214%

Increase In Days On Market From Jan 2022 COMPASS

Parsippany

JANUARY 2023



Average Sales Price

\$515K

Median Sales Price

101%

Average % Of Asking Price -32%

Decrease In Sales From Jan 2022

-48%

Decrease In Contracts From Jan 2022

33%

Increase In Days On Market From Jan 2022 COMPASS

Randolph

JANUARY 2023



Average Sales Price

\$657K

Median Sales Price

100%

Average % Of Asking Price -39%

Decrease In Sales From Jan 2022

-53%

Decrease In Contracts From Jan 2022

-21%

Decrease In Days On Market From Jan 2022 COMPASS

Rockaway

JANUARY 2023



Average Sales Price

\$420K

Median Sales Price

100%

Average % Of Asking Price -39%

Decrease In Sales From Jan 2022

26%

Increase In Contracts From Jan 2022

17%

Increase In Days On Market From Jan 2022 COMPASS

Whippany

JANUARY 2023



Average Sales Price

\$530K

Median Sales Price

100%

Average % Of Asking Price -70%

Decrease In Sales From Jan 2022

-50%

Decrease In Contracts From Jan 2022

54%

Increase In Days On Market From Jan 2022 COMPASS